

The Filter

A Cary Services, Inc. Newsletter

Facility & Product Temperature Management | Proactive Budget Control & Preventive Maintenance Specialists

Spring 2016



New Team Member

Kirby Meyers

Kirby Meyers is a recent addition to the Cary Services office staff. Kirby was born and raised in Winters, Texas, and graduated from Winters High School. Yes, he is a BLIZZARD! Kirby brings a background in both retail and foodservice.

He has really hit the ground running and has caught on quickly to his responsibilities, which include accounts payable and inventory.

Kirby is still a resident of Winters, Texas, and he is active at Bluff Creek Cowboy Church in Draso, where he is the leader of the technology team, sings in the praise band and helps with the Kindergarten through 5th grade children.

In his spare time, you might find him binge watching Netflix, playing video games or reading a good book.

We are pleased to welcome Kirby to our office team.

Commercial HVAC Preventive Maintenance Agreement: Focus On Prevention

To save on utility bills and service calls, it makes good sense to take a preventive approach to heating, cooling and refrigeration. All of your HVACR systems should be included in a regular inspection and maintenance program.

Why should you sign up for our maintenance agreement program?

- **Substantial Savings:** The agreement can pay for itself many times over in energy efficiency, as well as in preventative maintenance that avoids costly major repairs.
- **Correction of Developing Problems:** We can pinpoint and correct developing problems at the earliest, least expensive time, before equipment fails.
- **Lower Life-Cycle Costs:** Over the life of your equipment, you will experience lower total operating and maintenance costs with fewer disruptions.

What does our Maintenance Agreement include?

- Regularly scheduled maintenance
- Free labor on regular maintenance
- Preferred discounts on labor and material
- No emergency service fees
- Priority response time if an emergency situation should arise

We design and tailor your maintenance agreement specifically for your needs with multiple levels of service agreements. We can even cap your maintenance cost, providing you with the fixed budget all business owners and managers dream of!

Ask us about the latest technology and how we can use it for your particular needs.



Contact Us Toll Free 24/7 | 888-229-1757

Abilene | 325-695-7283 | Mark Cary, Chairman/CEO | Tony Cary, VP of Field Operations | Jerry Eichhorst, General Manager

D.F.W. & North Texas Region | 817-596-9877 | Michael Wilson, General Manager

Houston | 281-219-1900 | Kevin Dean, General Manager

Big Spring - Midland & Odessa | 432-264-7919 | 432-617-0173 | Eric Torres, Service Manager

San Angelo | 325-944-2580 | Jerry Eichhorst, General Manager

Visit us online at www.caryservices.com

Master The Succinct Email

Communication is one of the secrets of success, and email communication is one of your most useful tools. An effective email is short and to the point. You'll get better results by keeping most of your emails to just a few sentences. Try this structure:

Your identity. Explain

who you are. This obviously doesn't apply when you're writing to a co-worker or friend. But if this is your first contact, make introductions immediately.

Your reason for

writing. Explain what you want: Are you submitting a proposal? Do you need information? Are you looking to make a purchase? Lay it out up front.

The benefits to the readers. Why should the recipient pay attention to your email? Give the recipient a compelling reason to read and respond.

The deadline. Tell your recipient when you need a response.

It's Who You Know, So Get To Know These People

You spend your first few days in a new job getting to know people. You should, of course, be friendly to everyone you meet, but remember that some contacts are essential to succeeding quickly. The website *Monster.com* recommends connecting with these people as soon as you can:

An IT expert. You'll need to get up and running with your technology quickly. Befriending someone from your IT department will be invaluable when you have problems.

The front desk person. Whoever greets visitors at the front desk has a lot of power over who gets in to see you. Treat receptionists with respect, and they'll make sure your visitors feel special when they walk through the door.

Your boss. This may seem obvious, but in the process of learning a new job you can forget that your manager is human, too. Don't try to be best buddies right away, but do get to know your boss as a person, not just an authority figure.

Administrative assistants. Like the receptionist, these people have lots of informal power over what gets done in a workplace. Take care of them, and your requests will get through more quickly.

The influencer. Try to quickly determine who everyone listens to. It won't necessarily be the boss. A co-worker who's respected by everyone on your team can be a useful ally as you take your place in the organization.

An experiment is a question which science poses to nature, and a measurement is the recording of nature's answer.

Max Planck

What language contains the most words?

Trivial Pursuits

- 1) What was the name of Don Quixote's horse?
 - a) Cervantes
 - b) Rocinante
 - c) Sancho
 - d) Panza
- 2) What was Chopin's nationality?
 - a) French
 - b) German
 - c) Polish
 - d) English
- 3) Where are the Luxembourg Gardens?
 - a) Paris
 - b) Amsterdam
 - c) Luxembourg City
 - d) Monaco
- 4) What language contains the most words?
 - a) English
 - b) Chinese
 - c) Russian
 - d) Portuguese
- 5) What did Joseph Priestly discover in 1774?
 - a) the quadratic theory
 - b) oxygen
 - c) the diving bell
 - d) the steam engine
- 6) Which fingernail grows fastest?
 - a) middle finger
 - b) thumb
 - c) pinky
 - d) ring finger

from *mental_oss*

Answers: 1) b; 2) c; 3) a; 4) a; 5) b; 6) a

Did You Know? . . .

We offer 24-hour/7-day-a-week services, with our trained, professional service technicians. Give us a call locally or toll-free. We're ready to help!

To contact our Centralized Service Dispatch, call toll-free: 888-229-1757

Abilene: 325-695-7283
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Visit us today online at www.caryservices.com

Cary Services is the proud recipient of the Better Business Bureau Torch Award (2005) for Marketplace Ethics



Thank You Chase Cary For Going Above And Beyond To Serve Our Customer!

We recently received a call from a customer who left the following message:

Ricky Strube, County Commissioner with the Runnels County Senior Center in Ballinger, Texas, called and wanted to let you know that Chase did an amazing job repairing the walk-in fridge at the Senior Center. He really appreciated the fact that Chase took the time to locate the refrigerant leak inside the evaporator and make the repairs that were needed, and the unit hasn't had any issues since the repairs a couple of weeks ago.

To this I say "Well done, Chase!"

Our Customers Say It Best!

"I have used Cary Services to perform preventive maintenance and to service my HVACR equipment for more than five years now at two different locations. Their level of service and professionalism is most impressive. For me its all about the technicians and the service."

—Patrick Terry, Big Burger, Hudson Oaks, Texas

"Just wanted to send you a short note of appreciation for the high level of HVAC service your team has provided us in the new Big Spring office. Your staff is knowledgeable and professional."

—Jim Boden, Manager
LINN Energy

We're doing our part. This newsletter is printed on environmentally-friendly paper—50% recycled, using 25% post-consumer waste, and is composed of a mixture of fibers from certified forests, post-consumer recycling processes and fibers from other controlled sources.



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